

A low-angle, upward-looking photograph of several tall skyscrapers in a city, likely New York City. The buildings are made of glass and steel, and their lines converge towards the top of the frame. A black street light pole is visible in the foreground, extending from the bottom left towards the top right. The sky is a pale, overcast grey. The overall composition creates a sense of height and urban density.

# OPTIMA

LAW CHAMBERS

**CORPORATE PROFILE**

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# STATEMENT FROM THE MANAGING PARTNER

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Optima Law Chambers is a bespoke law firm with more than a decade in both legal practice and business advisory, offering a tailored solution to our esteemed clientele with remarkable professionalism, which focuses on navigating the legal regime to meet the client's needs.

With the need to provide top-notch legal services and business advisory, the firm has been focusing on sharpening our legal minds and centering our areas of practice in corporate governance, strategic litigation, and business advisory, which aim to provide our clientele the best solution with multiple avenues for managing legal risk.

We, as the self-driven and passionate legal minds, have been strengthening our values in our areas of practice by running learning and training programs to our younger lawyers and legal officers ensuring they are groomed to serve our clientele with dignity and professionalism, purposely, to ensure we remain one of the best legal practitioners for your legal solutions.

Our team has been a good pioneer in handling our clientele with economic status consideration, with the same level of professionalism, aiming to maintain our consistency, integrity, and efficiency in every assignment we take part or engaged by our clients.

**Adv. Patricia Mbosa.**

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# OUR FIRM

Optima Law Chambers is a fast-growing law firm in Tanzania providing comprehensive legal services. Over a decade since its establishment, the firm has expanded both in practice and experience in serving its clients both in and out of the country; advising clients on innovative and complex transactions and representing them in litigation, arbitration, and regulatory proceedings has been our priorities at Optima Law Chambers. Our goal is to be our clients' best partner. We put our client at the centre of everything we do and partner with them to deliver truly innovative solutions.

With lawyers who have more than ten years' experience in the field, we have worked with international law firms, multinational companies, and well-recognized experts in their areas of practice. we are dynamic, entrepreneurial, and leaders in our specialist areas. The firm undertakes work for public and private companies, corporate investors, governments, financial institutions, foreign law firms, and international consultancy firms. Partners of the firm are frequently called upon to serve as resource persons at local and international seminars and workshops, in our various areas of expertise.

A distinguishing attribute of the firm is its dedication to providing a value-adding, solution-oriented service to its clients. Optima Law Chambers specializes in top level Commercial Transactions, Commercial Litigation, Public Sector and Administrative Law, Employment Law, Property Law and Conveyancing, Insolvency and Estates, Insurance Law as well as Personal Injury, Medical Negligence and General Litigation.



At Optima, we believe in looking after our clients' legal health by mastering their business and the environment in which they operate. In this way, we can partner with our clients in pursuing their strategic imperatives while assisting in steering them away from the legal challenges encountered in the ordinary course of business.

The firm has succeeded in bringing together experience extending over a decade and quality legal expertise. In light of this recognized success, we are a major adviser to both the public sector and the corporate world. We are able to bring a world of experience gained from our advisory role in the public sector to the corporate world and, in so doing, ensure that the latter attains and maintains legal health, given the respective regulatory environments in which their businesses operate.

Optima's approach is built on a wide-ranging and inclusive perspective of each business, its strategies, subtle differences, and market risks, that are unique to every client. We also think beyond the law by offering solutions, through our lawyers who are multi-disciplinary, to help clients realize their strategic goals, grasp business opportunities and create value for their stakeholders.

Our seamless fusion of sector expertise, practical commercial stance, and in-depth regional understanding provides a unique perspective in solving complex and diverse commercial issues our clients face.



# OUR CORE VALUES

Our work is constantly guided by the quest to fulfill **PEACE** Values Namely **P**rofessionalism, **E**thics, **A**ccountability, **C**ustomer satisfaction, and **E**fficiency

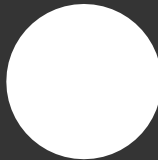
**P**



## **PROFESSIONALISM**

At Optima Law Chambers we take law both as a profession and business. We firmly believe, and this has been so proved in our relatively short stint of practice as a firm, that we can better serve our clients, the community, and interests of justice and at the same time make profit. We are therefore committed to build a better profession, and look forward to realizing this vision with partners in the legal fraternity.

**E**



## **ETHICS**

We are ever committed to live up to a high standard of ethical practice and it is our resolve to take a lead in showing that professional ethics must come before any consideration for monetary gains.



## **ACCOUNTABILITY**

It is our commitment to make sure the Firm from associates and staff members lead by examples in terms of being responsive to the needs of our legal service client. We have taken it upon ourselves to use every means available to promote professional accountability in the entire legal fraternity.





**C**

### **EFFICIENCY**

The decade long experience of Optima Law Chambers partners in serving clients has made us pretty aware of the magnitude of anguish some clients have to go through as a result of delayed legal solutions. Optima Law Chambers partners are committed to play their part whenever possible to ensure speedy realization of solutions for our clients.

**E**

### **CUSTOMER SATISFACTION**

To honor trust of our clients, we constantly strive to work to their maximum satisfaction. To this end we have structured our work processes and procedures in a way that keeps our clients abreast with our professional work. Our lifelong commitment is to always take an action that guarantees the ultimate and best interest of our client. To us this is the only way we can boast of guaranteeing our clientele a true value for money.

# OUR VISION, MISSION & VALUES

## OUR VISION

To be a premier law firm commanding trust, respect and everlasting professional relationship from clients globally.

## OUR MISSION

To provide effective and innovative legal solutions to our clients in a time bound manner adhering to internationally acceptable standards of quality.

## OUR VALUES

To attain professional excellence.

To always act with fairness, integrity, ethics, diligence and social responsibility.

To have passion to resolve clients' problems and exceed clients' expectations.

# OUR CORE COMPETENCE

Within 10 years of its establishment, Optima Law Chambers has successfully penetrated the legal market and has secured itself a bunch of impromptu and longtime retainer clients all with diverse background and undertaking. Optima's clients range from multinational corporations, local corporations, SMEs, International NGOs, Local NGOs, Government Institutions and individuals.



# AREAS OF PRACTICE

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## 1. LITIGATION

We are doing litigation at all court levels and quasi-judicial tribunals. Our team comprises of experienced litigious advocates who have significantly contributed to the development of contemporary jurisprudence in Tanzania

We defend as well as prosecute a wide range of litigations including civil, high level criminal charges including but limited to money laundering, illicit drug trafficking, tax evasion among others.

Our litigation team is adept in effectively handling following categories of cases:

- Civil Litigation including recovery cases;
- Corporate Litigation; and
- Criminal Litigation

We handle litigation arising out of following:

- Civil Suits, including recovery suits.
- Corporate & Commercial Disputes.
- Contractual Disputes.
- Consumer and Service related disputes.
- Trade Mark/ Patent/ Copyright/ Design Infringement.
- White Collar Criminal Matter including fraud etc.
- Dispute resolution in various judicial and quasi-judicial tribunals and other adjudicatory bodies.

Our litigation team regularly handles a variety of issues ranging from recovery of payments, consumer laws, employment law, product liability, medical negligence, environmental litigation, construction disputes, disputes involving contracts and property, IP-related litigation including trade secrets and brand protection on the internet, infrastructure and telecommunications.



## **2. COMPANY SECRETARIAL SERVICES**

Our Corporate Department is manned by seasoned and well experienced and connected corporate lawyers. Under it we offer the following services; company formation, statutory filings, change of company particulars, amending accounting reference dates, declaring dividends, advice on corporate governance, registrar services (main-training statutory registers), board secretary services, acting as a company's registered office, filing all necessary statements, accounts, forms, returns and resolutions on public record/registers, advising and assisting with tax compliance obligations and company liquidation services.

## **3. MINING LAWS**

Optima Law Chambers has adequate competencies in mining business undertakings and it is increasingly specializing in this area in terms of rendering legal opinions and processing for the acquisition of mineral rights, conducting searches, effecting assignments and transfers etc.

Based on our rich experience and background in the extractive industry, we provide top-notch legal services to mining companies and their suppliers along the mining value chain. Legal support services have become so important to mining companies especially with the tightened compliance noose and the changing legal and fiscal regime existing in the EAC region. Moreover, we do offer legal support services to non-state actors working for transparency and accountability in the extractive industry as well as the industry regulatory bodies.

## **4. DISPUTE RESOLUTION**

We have taken a high road in adopting an anti-litigation strategy in which case its partners are skilled in bringing parties to a dispute together and try as much as possible to rekindle the dwindled relationship between respective parties by ironing out controversies thereby forging an understanding between the parties for better business environment.

## **5. CORPORATE SERVICES**

We provide a wide range of services in the field of corporate and commercial sector in forms of rendering researched opinions, incorporating new companies, joint ventures, mergers and acquisitions acting as company secretaries to facilitate lawful running of corporate businesses relating to meetings and passing of resolutions. acquisitions and various other corporate issues.

## **6. EMPLOYMENT AND LABOUR RELATIONS**

We provide legal opinions on various labour issues so as to bring about hale and hearty industrial relations as well as protecting interests of our clients under employment contracts. In this regard we are available to advise corporate employers on the best way to comply with statutory requirements and avoid costly industrial disputes. Our lawyers have wealth of experience in successfully defending employers and in a number of expensive litigation.

Optima's Employment-Labour Laws practice covers broadly the Preparation of Work Regulations / HR Manual / Staff Handbook / Standing Orders: Drafting and documentation of conditions of service, social benefits, rules and regulations, code of ethics, disciplinary and grievance matters, leaves, benefits and various other policies.

Conducting Audit / Due Diligence/ Compliance Review of Labour Laws: Inspection of records, highlighting discrepancies and advising remedial measures.

Preparation of Employees Code of Conduct, Sexual Harassment Policy, Drafting a policy/ manual/ code of fair ethics and good conduct applicable to employees at workplace and outside workplace for strengthening the image/brand of the company and minimizing the risk of violation of the applicable laws.

We also advice companies on:

- Social Security and Insurance Benefits
- Severance and Retrenchment Laws
- Contract Labour and Regulations
- Trade Union Laws and related
- Workplace accident and fatal accident compensation Laws





## 7. BANKING AND FINANCE

Optima Law Chambers serves its clients in the area of banking and finance transactions. We have reputable experience in providing legal services with regard to securitization including conducting due diligence. drawing, reviewing and perfecting security documents. We undertake debt recovery procedures for our clients

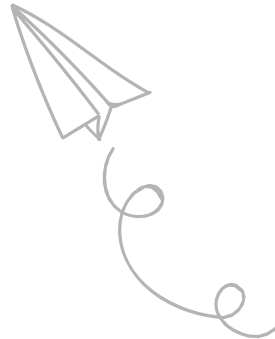
## 8. MERGERS & ACQUISITION

Optima and its partners have acted for Tanzanian and multinational corporations on all legal and regulatory aspects of Mergers and Acquisition.

Our Firm offers a core team of professional experts comprising of considerably experienced lawyers, chartered accountants and company secretaries who are dedicated to provide expected level of professional services on a timely basis.

Our M&A Practice Group is well adept in handling the following important aspects of M&A transactions for its clients:

- Due Diligences
- Risk Identification, Analysis & Mitigation
- Approvals
- M&A Documentation
- Closing of M&A Transactions
- Transaction Taxes and Stamp Duty Advice
- Post-Closing Activities & Compliances
- Management & Operational Support



## 9. CONVEYANCE

Optima Law Chambers is also specialized in conducting due diligence inquiries, drafting instruments and effecting transfers in real estates as well as other assets. We have adequate competence in real estate and property a service which include Land acquisition, Partitioning. Change of use and subdivision. We offer timely opinion in various contentious and non contentious matters arising from this field.



## 10. TOURISM AND WILDLIFE LAWS

A particular specialty, we offer: Complete legal advice in structuring wildlife conservation companies. Representation before local and central government authorities for special tourism tax incentives, permits and authorizations.

## 11. TAX LAWS

We advised clients on Tax issues including but not limited to VAT, Income Tax. Capital gain Tax. Withholding Taxes. Customs and Excise Duties and Stamp Duty. Attending various tax dispute application and appeals before the tax Revenue Appeals Board. Tribunal and court of appeal.

Our Tax Practice effectively addresses disputes under both direct and indirect taxes nationally. We represent clients at all stages from assessments to administrative and appellate remedies to resolve disputes.

Our tax litigation practice draws effective synergies out of cutting-edge combination of court craft of counsels and tax planning and advisory skills of seasoned tax advisors. The Firm gets involved with clients from proactive planning and compliance stages and assists till dispute resolution stage. Our Firm's in-house tax counsels and chartered accountants have rich experience in handling national and multinational clients, their international structuring of transactions, their transfer pricing policies and documentation, their connected assessments and dispute resolution.

Tax efficiency, risk reduction, avoidance of tax controversy, and the successful resolution of an unavoidable dispute are goals that can best be met where the tax team possesses strong national and cross-border experience. We effectively and efficiently partner with our clients to meet these goals.

## 12. DEBT RECOVERY

We do assist our clients to collect debts from their clients in a coordinated, efficient and professional approach in the quickest time possible and still maintaining a rich and sound relationship between our client and his debtors. The recovery process is intended at converting a client's receivables into liquid assets as quickly and efficient as possible. The process follows a tripartite and well-planned procedure agreed between the client, our firm and the debtor. The process involves; analyzing the debt, assessment of the payment bottlenecks, agreeing of payment alternatives, setting commitments and timelines, debt collection or resorting to alternative legal measures in case of default.

# OUR AFFILIATIONS

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Optima Law Chambers works in partnership with carefully selected law firms across the East African Region. The impetus of working with partners across the region is aimed at, inter alia, providing our valued clients with diverse and rich professional knowledge and legal expertise of our partners, as well as delivering timely services and support at the minimal costs possible. The long-term vision of this partnership is to merge into a bigger regional law firm to serve our clients wherever they are in the region. This means that our clients do not need to retain other law firms where we have a partner. Optima Law Chambers serves you at home and away from home across the region!



# MEET OUR TEAM

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Optima Law Chambers is made up of five motivated individuals. Among those, three belong to a core technical team and two make up a support staff. The technical staff comprises of three duly registered advocates standing as Law Partners of the firm. A team of support staff is made up of one Office Management Secretary who also serves as front desk officer and a Law Office Clerk. All partners and staff work as a team and on complementary basis. The Firm is headed by the Managing Partner who provides overall leadership to the team and serves as chief spokesperson closely assisted by other partners.

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## ADV. PATRICIA PIUS MBOSA



Patricia is a founding Partner of the Firm and Advocate of the High Court of Tanzania. Patricia graduated with her first Bachelor of Law Degree in 2008 at Tumaini University, followed by a Post-Graduate Diploma in Legal Practice in 2010 at the Law School of Tanzania. In 2014, she got an LLM in Procedural Law and International Legal Practice from the University of Dar Es Salaam. Patricia has mastered expertise in all Legal aspects, including Civil, Land Law, international transactions, and corporate transactions for over ten (10) years of experience. Working with various firms includes: Waryuba Advocates Chambers, and Kings Law Chambers.

Patricia has worked on several landmark transactions in Tanzania including but not limited to, advising a Tanzanian-based entity offering specialized technical services in the finance sector on proposed equity investment and exclusive technical services agreement with an owner of several financial institutions in North-Eastern Tanzania, advising a group of international investors on an intended acquisition of fifty percent (50%) of the equity interest in the Tanzania incorporated Company, advised a private equity investment fund on an intended acquisition of a Tanzanian registered entity with several subsidiaries, etc. Which has, in turn, made her develop one of the sharpest legal minds in corporate and banking law in the country.





## **SAMWEL ERNEST MANGESHO ESQ.**

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Mr. Mangesho is an Advocate of the High Court and Partner at Optima Law Chambers. Got his first Bachelor of Laws Degree (LL. B Hons) in 2007 at Tumaini University in Iringa and later a Post Graduate Diploma in Legal Practice at the Law School of Tanzania (University of Dar es Salaam).

He is a reliable personnel in the office in the banking and financial department at Optima Law Chambers, his skills have been resourceful in handling big clientele, in all matters pertaining to Special Assets Management (Recovery) recovery of bad debts, securities and documentation, company secretarial matters, drafting/reviewing of different contracts hence; Mr. Mangesho is well conversed with underlying institutional/regulator's compliance issues and procedures for financial and non-financial institution.

Mr. Mangesho, before joining the team, had the opportunity to work on multiple transactions in the banking sector here in Tanzania, including his roles as Senior Manager Recovery at NCBA Bank Tanzania Limited, Acting Head of Recovery and Legal & Recovery Manager at Commercial Bank of Africa (Tanzania) Limited, Litigation Manager at KCB Bank Tanzania Limited, and Legal Counsel at National Bank of Commerce.

## **RICHARD EUSEBIO SALEKO, ESQ**

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Mr. Saleko is a Partner at Optima Law Chambers with over 10 years' experience in banking and commercial transactions. Mr. Saleko obtained his LL. B in 2009 at the University of Dar es Salaam and thereafter attended a Post-Graduate Diploma in Legal Practice at the Law School of Tanzania.

Mr. Saleko has experience in securities documentation for over ten (10) years, gained from his role as bank legal officer at the National Bank of Commerce's Legal department

He also has vast experience in debt recoveries and corporate structures transactions, which have been the key roles in his way up professionally, when acting in his roles as Manager-Recoveries, Acting General Manager Credit Operations, and as a Head of Legal & Recoveries at NIC Bank Tanzania Limited and Head of Loan Recovery at NCBA Bank Tanzania Limited.

Mr. Saleko succeeded in handling various bank related cases including but limited to fraud, unfair terminations case, smooth recovery of debts and had built a healthy and wide network with the right partners in and out of the country meanwhile maintain his affiliation with professional association such as Tanganyika Law Society and East Africa Law Society where is a permanent member. Mr. Saleko, with his over 10 years of experience in conflict resolutions, skillful negotiation tactics, and banking and financial laws he has shown his indispensable skill set, which Optima Law Chambers is honored to have him on the team.

Mr. Saleko has been the key pioneer in strategic litigation cases, handled by the Firm and through his role the firm has gained a huge clientele foundation and reputation in handling complex cases in civil laws specifically those which arise from commercial transactions, shipping arrangements, oil and gas contracts and other contractual arrangements.



Mr. Eliya is a legal officer in the Firm and an Advocate of the High Court of Tanzania and subordinate Courts thereto, seated at Optima Law Chambers' Litigation and Alternative Dispute Resolution Department. He, together with the Litigation team as well as the ADR team, has represented various clients at different dispute resolution forums and Courts, with an exceptional success rate. Eliya has, on a number of occasions, assisted on transactions handled by the Firm in Corporate & Commercial Departments, Real Estate and Banking Departments, compliance, and has gotten in touch with various regulatory authorities.

Eliya has an interest in matters related to securitization, data protection, corporate governance, banking and finance, mining law, payment systems, intellectual property, and strategic litigation.

In addition to that, Mr. Eliya, as a young and enthusiastic legal mind in our team, has been groomed in all professional strategies of handling clients, by being sharpened on skills like researching, drafting, writing and analytical reasoning which act as the key and essential reason for us to entrust our clients to him as one of our service providers.



Ms. Gift Mbosa is the administrative officer who plays a vital role in ensuring the firm is on top in all issues related to the administration of the organization. She is our sight in ongoing and incoming communication in the firm.

She also manages all equipment, records of the members, and controls all correspondences to keep the firm updated with the new information, as well as being sharp in handling clients' needs. Gift has been involved in all matters related to the social welfare of women and children that the Firm have handled, which has been the tendency due to her capacity in handling social welfare issues generated from her educational background.

Ms. Gift has been demonstrated as one of the talented young girls with an enthusiastic spirit of finding solutions to every problem tabled on her desk, not only in the way she approaches the problem, but also in the passion in pursuit of the firm's goals.

Gift has been a good organizer of the firm's social activities like jogging, football competitions, and other activities which aim to build our team mentally and physically for the aim of maintaining our professionalism and an everlasting legal firm.



# WHY CHOOSE OPTIMA LAW CHAMBERS

We practice law with the primary focus on making a difference to the people and businesses we act for because we care about them. We want every business and individual we act for to succeed and flourish.

The attorneys at our firm have more than 36 years of combined experience. We have successfully represented hundreds of clients and multiple generations in various legal matters,

Our goal is to help clients avoid the difficulties, delays and unnecessary expenses they could face. We are compassionate, but thorough with our clients, and we keenly listen to their concerns and answer their questions.

We are available to our clients every step of the way and are available when they need us. We know the questions to ask clients so that they don't feel put on the spot due to lack of familiarity with the law.

With us you are guaranteed a **QUICK AND ACCURATE SOLUTION, SMOOTH PROCESS** and **COMFORT ZONE**







# OUR CLIENTS



**minajo**  
FINANCE LIMITED



**MTCC**  
MTWIVILA TRADERS  
&  
CONSTRUCTION COMPANY



**NEFALAND HOTEL**



**Vantage**  
We go beyond



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